

MEMBER MEMBER

BENEFITS & DISCOUNTS
PUBLICATION



2021 Edition

MESSAGE FROM THE ORGANIZERS

We are delighted to present the 2021 edition of the Member2Member: Benefits & Discounts Publication, the result of combined efforts of the Hellenic Business Association of Serbia (HBA), Swiss–Serbian Chamber of Commerce (SSCC), Slovenian Business Club (SPK), Croatian Business Club (HPK), and the Belgian–Serbian Business Association (BSBA).

This year's publication aims to provide support to our member companies and contribute to the further strengthening of business relations between the Republic of Serbia and the partnering countries: Greece, Switzerland, Croatia, Slovenia, and Belgium.

The publication offers a unique blend of promoting your company and its products and services, encouraging cooperation among members, boosting sales, and increasing market visibility in the country's wider business community. This year's edition features a wide variety of special offers from 60 companies, grouped into 35 categories. The offers are valid until the end of November 2021, unless otherwise specified.

We are happy to see many of our member companies participating in the publication through offerings that generate new exposure and potential customers for their products and services and create cost-saving opportunities with the benefits and discounts made available in the publication.

Please note that only member companies can use the offered discounts/benefits – these are unavailable to the general public.

We would like to thank all the members that contributed to the Member2Member: Benefits & Discounts Publication 2021, and we hope that you all enjoy the offers!

In Cooperation of:

Hellenic Business Association of Serbia (HBA)
Swiss–Serbian Chamber of Commerce (SSCC)
Slovenian Business Club (SPK)
Croatian Business Club (HPK)
Belgian–Serbian Business Association (BSBA)

2021 Edition

MEMBER 2 MEMBER
Benefits & Discounts Publication

ACCOUNTING / TAX ADVISORY / AUDIT

Confida Consulting.....	3
Eurofast.....	4
NDP Audit & Consulting.....	5

ADVERTISING

LL Pan Vision.....	6
--------------------	---

ARCHITECT BIRO

Strukturama East.....	7
-----------------------	---

AUTOMOTIVE WORKSHOP

Zeus Auto.....	8
----------------	---

BRANDING / ILLUMINATED SIGNS

Plexi Signs.....	9
------------------	---

CONSTRUCTION / LOGISTICS

Spektar Cop.....	10
------------------	----

CONSULTANCY / LEGITIMATE LOBBYING / PR / TV PRODUCTION

Media Skills.....	11
-------------------	----

CONSULTANCY / MARKETING / PR

Action Global Communications Serbia.....	12
Appello.....	13
Puzzle Consulting.....	14

DISINFECTION SOLUTION

Sterile.....	15
--------------	----

EDUCATION

CITY College, University Of York Europ Campus.....	16
D.R. Gilbert group.....	17
Naše pravo.....	18

E-INVOICING SOLUTIONS

Unifiedpost Solutions.....	19
----------------------------	----

E-MOBILITY

Europlus system.....	20
----------------------	----

FMCG

Rox Beograd.....	21
------------------	----

FOOD & BEVERAGES

Celjske Mesnine z'Dežele.....	22
Extra Coffee.....	23
HOFF.....	24

HOSPITALITY

Hotel Amsterdam.....	25
Holiday Inn City Express–Belgrade.....	26
In Hotel.....	27
Junior Hotel.....	28
Mercure Belgrade Excelsior Hotel.....	29
Metropol Palace, a Luxury Collection Hotel, Belgrade.....	30
MK Group – Sheraton Novi Sad.....	31
Mona Plaza.....	32

ICT

Coface.....	33
E-Disti.....	34
Intelli.....	35
IT Werke.....	36
N.T.S.....	37
RCL SYST.....	38

Sky Express.....	39
Telekomunikacije Računari Servisi.....	40

INSURANCE

Sava životno osiguranje.....	41
------------------------------	----

INSURANCE BROKERAGE

DistriRisk doo.....	42
---------------------	----

LINGUISTIC SERVICES

Eurotranslate.....	43
--------------------	----

LOGISTICS / GLOBAL MOBILITY

Move One Relocations.....	44
---------------------------	----

MEDICAL SERVICES

Bel medic.....	45
Specijalisticka oftalmoloska ordinacija Bogdovic Marija.....	46

PEST CONTROL

Visan.....	47
------------	----

PRINTING / DESIGN

New Image.....	48
----------------	----

PUBLISHING

Diplomacy & Commerce Magazine / Color Media Communications.....	49
Enco book.....	50

REAL ESTATE

Coreside Savills.....	51
Real Estate Solutions.....	52

RENEWABLE ENERGY

AVJ Constructions & Development.....	53
--------------------------------------	----

RENT A CAR / TOURISTIC SERVICES / COSMETICS

Byzantio Kesidis Group.....	54
-----------------------------	----

RENT A CAR AND OPERATING LEASING

Autotehnica Serbia.....	55
-------------------------	----

TOTAL FACILITY MANAGEMENT

Globe Williams.....	56
---------------------	----

WHOLESALE OF MEASURING TECHNIQUES AND TOOLS

Rotometal alati.....	57
----------------------	----

WHOLESALE OF OFFICE & INDUSTRIAL MACHINERY AND EQUIPMENT

Minoan Binding Laminating (MBL).....	58
--------------------------------------	----

WHOLESALE OF OFFICE AND SCHOOL SUPPLIES

Eurocom International.....	59
----------------------------	----

WHOLESALE OF PROFESSIONAL HAND TOOLS, MACHINES AND EQUIPMENT

Unior Teos alati.....	60
-----------------------	----

WHOLESALE OF WHEELS AND CASTORS FOR TROLLEYS

Roda Točkovi.....	61
-------------------	----

WINE SHOP

Vino bar.....	62
---------------	----

ACCOUNTING AND TAX ADVISORY

Confida Consulting d.o.o. Beograd

Brief Company description: Confida is international tax advisory, consulting and accounting company with a network of companies in Austria and South East Europe making it a strong partner both locally and internationally.

Our areas of expertise extend to local and international knowledge of tax-legal, audit and accounting regulations.

The key to our success in Serbia lies in the high level of services and the exceptional technical skills and knowledge of our team; which perceives the specific needs of each of our clients. Our vast international experience is reflected in our flexibility in cross-border communication and cooperation with all our offices.

Due to the combination of international experience and local expertise, our customers receive the best response to all their questions. The trust of our clients is the most important basis of our cooperation and, at the same time, the primary guarantor of success.

We have extensive experience in a large scope of services supporting clients from all business domains to consolidate their international legislative and international payroll and tax obligations using our cutting-edge accounting software solutions.

Details of Discount/Benefit Offered

We are providing up to 3 hours of free consulting regarding application of the Government incentives rendered in order to mitigate negative impact of Covid 19 crisis.

This discount/benefit offering is on a complimentary basis to the member companies only and not offered to the general public. It is the responsibility of the company above to inform the Chamber if the offer changes or is cancelled.

CONFIDA

address: **Knez Mihailova 22, 11000 Belgrade**

contact person: **Nevenka Petrovic**
email: **n.petrovic@confida.rs**

phone: **+381114046775**
website: **www.confida.rs**

ACCOUNTING AND TAX ADVISORY

Eurofast

Eurofast is a regional business advisory organization employing local advisors in over 22 cities in South East Europe & Middle East (SEEME). The Organization is uniquely positioned as one stop shop for investors and companies looking professional services in South East Europe & The Middle East. Our Organization has over 40 years of history, working with many global brands and leading Institutions, operating in the manufacturing, retail, airlines and professional services sector.

Eurofast Belgrade is part of the Eurofast Organization. Our office in Belgrade has been operating in Serbia since 2007. We offer support to your business accounting, payroll and employment solutions, tax consulting and compliance, expat tax filling, international tax planning, transfer pricing reports, market entry, new business set-up, corporate governance services, citizenship & residency.

[Details of Discount/Benefit Offered](#)

[Free participation in Eurofast webinars](#)

Eurofast

Since 1978

address: **Kralja Milana 23, 11 000 Belgrade**

contact person: **Natasa Nedic**
email: **belgrade@eurofast.eu**

phone: **+381113241484**
website: **www.eurofast.eu**

ACCOUNTING AND TAX ADVISORY

NDP Audit & Consulting

Specialized in working with foreign companies on the Serbian market, NDP AUDIT & CONSULTING provides complete accounting, legal and tax advisory services, as well as associated administrative services.

Our "one-stop shop" system of providing services is conceived to give the client a chance to get everything at one place and to leave him with enough time, money and energy for business development, having customized those services according to his needs.

The service is designed to:

- Ensure that your business fully complies with statutory requirements
- Provide answers to your questions previously agreed between accounting, legal and tax professionals – avoiding different answers to the same question from separate service providers.

Ensure that you will have always available person in charge for your business no matter the holidays, sick leave and other reasons for absence. Most of our clients are foreign owned entities in Serbia who require special reporting to founders. So far, we have managed to fulfil the most complicated reporting demands, mapping of accounts and help our clients in better understanding of Serbian accounting rules.

Details of Discount/Benefit Offered

We are providing 2 months of discounted fee by 50% for all new clients who sign agreement for services in areas of accounting, legal and tax fields.



address: **Nebojsina 8, 11000 Belgrade**

contact person: **Vladimir Dabic**
email: **office@ndp-audit.rs**

phone: **+381114300144**
website: **www.ndp-audit.rs**

OUTDOOR ADVERTISING (OOH)

LL Pan Vision d.o.o.

LL Pan Vision is outdoor advertising company in Serbia.

Our offers included large format – wallmedia megaboards and roof advertising in Belgrade and Niš.

Details of Discount/Benefit Offered

For Member 2 Member 2021 we offer the prices we approve to media buying agencies -

35-50% depending on the location and duration of the campaign.



address: **Kikindska 11/36, 26101 Pancevo**

contact person: **Radomir Novakovic**
email: **radomir@panvision.rs**

phone: **+381631093061**
website: **www.panvision.rs**

Structurama East d.o.o.

We are Structurama®, an international design and consultancy company.

As Specialist in Integrated Project Delivery, Concrete Building System & Plant Design, together with our varied team of professionals, our vocation and mission is to spread in the world the Italian excellence.

The company has several operating branches (Milan, Belgrade, Moscow, Penza) and sales representative offices (Tangier, Bucharest) in order to positively respond to the growing market in the SE Europe, Middle East, North Africa, and the Americas.

Our company provides the Client with the best integrated architectural and engineering design solution, as well as the most consolidated managerial experience in the construction process. All this, with the aim of satisfying and allowing the Client to develop and achieve best its own ambitions, strategic and development plans, as well as relocation plans throughout the world.

Structurama®, therefore, ensures the support of an integrated and evolved planning consultancy (architectural planning, concept design, plans, prefabrication engineering, construction engineering, hydraulic engineering, ordinary and special plants, renewable energies, etc.) dealing with design and construction management for all types of public and private buildings.

Details of Discount/Benefit Offered

5% discount on our building design and building engineering services.

address: **Zemunska 47, 11070 Belgrade**

contact person: **Dejana Kokosar**
email: **dejana.kokosar@structurama.com**



phone: **+381691532103**
website: **www.structurama.com**

AUTOMOTIVE WORKSHOP

Zeus Auto d.o.o.

ZEUS AUTO DOO is a highly specialized Mercedes-Benz vehicles workshop that was established in Belgrade in 2011. Founder's many years of work experience in Mercedes-Benz After-Sales (Daimler AG), both in Greece and in Serbia since year 2002, led to the opening of the private ZEUS AUTO workshop in Belgrade.

Due to the major need from our partners to service Mercedes-Benz vehicles, ZEUS AUTO is offering service, maintenance and repairs for Mercedes-Benz vehicles, both for passenger cars and Vans. Additionally body and paint repair, wheel alignment and brake testing services are also offered.

Details of Discount/Benefit Offered

**Spring service action-discount to new customers:
Zeus Auto doo is offering free of charge technical control to all of our new customers who visit us for the first time.**

Conditions:

**Spring service action is valid from 1st of May 2021 up to 1st of July 2021.
For further details please contact us.**



address: **Rajkova BB, 11070 Belgrade**

contact person: **Dimitrios Bogdanos**
email: **zeusservis@gmail.com**
dimitrios.bogdanos@hotmail.com

phone: **+381114124130**
+381631108204
website: **www.zeusauto.rs**

BRANDING & ILLUMINATED SIGNS

Plexi Signs d.o.o.

Plexi signs d.o.o creating visual identities for a clients in the following ways:

- Wide product range of illuminated signs

Roof signs, facade signs, pylons, LED displays, interior signs and any other kind of signs made in any shape and various materialization.

- Eco solvent and digital printing

Frame posters, stickers, mesh and vinyls for branding of huge areas: shop windows, walls, floors, billboards. Branding of cars, commercial vans, pick-ups and trucks

- Acrylic finishing products

Standard holders for price lists and flyers, acrylic boxes. Unique acrylic products for pictures or advertising messages in all possible shapes.

- Design, prepress, website design, social media and optimization

Photographing and creating video material for marketing purposes. Design of networks, maintenance of computer systems and equipment.

Details of Discount/Benefit Offered

10% discount on printed materials and all other services

address: **Podgoricka 5, 11000 Belgrade**

contact person: **Sanja Skocajic**
email: **plexisignsdoo@gmail.com**



phone: **+381114506248**
+38163323875
website: **www.plexisigns.co.rs**

CONSTRUCTION / LOGISTICS

Spektar Cop d.o.o.

Spektar Cop doo is one of the oldest construction and trading companies in Serbia.

Nowadays company's main activities are:

Constructions, Reconstructions and Maintenance for all kinds of public and private spaces.

Resent Projects:

KBC Dragisa Misovic, Simpo, Enmon, Japanese Embassy Etc.

Warehousing and Logistic Centre, Offering Full Range Of Services.

Resent Cooperation: Enmon, H&M, Olma Lubricants Etc.

Wholesale and Distribution centre for Construction Materials.

Details of Discount/Benefit Offered

3-5% discount on the total of any construction project, according to the final cost

20% discount on storage services

address: **Pancevacki put 221, 11210 Belgrade**

contact person: **Athanasios Alikaniotis**
email: **aa@spektarcop.rs**



phone: **+381112748030**
website: **www.spektarcop.rs**

Media Skills

Media skills deals with Public Relations, crisis PR and defining strategic communication. The company also operates in the domain of legitimate lobbying according to the Law on Lobbying of the Republic of Serbia.

The second business segment of Media Skills is television and video production.

Our team is composed of professional television experts in the field of directing, journalism, editing, camera and other professional areas of media activity.

Our media trainings and the production of corporate films meets the highest television standards.

Details of Discount/Benefit Offered

The benefits of our services are reflected in the fact that we provide all clients of the Member2Member project with a 5 to 10 percent discount, depending on the project.

address: **Milentija Popovica 5,
11070 New Belgrade**

contact person: **Sladjana Adamovic Ilic**
email: **office@mediaskills.rs**



phone: **+38163669466**
website: **www.mediaskills.rs**

Action Global Communications Serbia

With an international network spanning 40-plus countries and providing hands-on local insights and expertise in dozens of industry verticals, Action Global Communications delivers game-changing ideas and tactical executions that shape perceptions, build awareness, and protect reputations.

Action Serbia is a team of dedicated PR and communications experts with over 20 years of local and international experience across multiple sectors. Action's dynamic team of experts have worked for clients in a wide range of industries, and have developed expert knowledge of crisis management, media relations and public affairs for clients from many different industries. Beside our regular PR services, we have started offering services of our company's department Action Digital.

Web Design & Development

With the internet being the centre of everything, keeping your website updated with the latest trend can make or break your business. With an SEO friendly website, and great user experience on the desktop on mobile, and an updated blog, you can make sure you are satisfying your customer's online needs.

Start Selling Online with your EShop

Online sales over the last decades has been on the rise with no slowdown in sight. Action Digital can offer you a solution to get your products online, integrate with your payment provider and accept payments for your digital store. Customised solutions also include Order Reporting, Delivery Integration, POS stock updates and Sales analytics.

Details of Discount/Benefit Offered

20% to Action Serbia regular Rate Card and services of Action Digital

ACTION
GLOBAL COMMUNICATIONS

address: **Bitke na Neretvi 4, 11 000 Belgrade**

contact person: **Srdjan Crnogorac**
email: **srdjan.c@actionprgroup.com**

phone: **+381641256170**
website: **www.actionprgroup.com**

APPELLO Direktni marketing d.o.o.

Appello DOO is a company specialized in the field of direct marketing. The focus of our business in Serbia is direct mailing, one of the most penetrating communication channels to the target market.

Our most popular project is "Tasi Tasi" giftboxes for all the mothers of newborns delivered to them directly by hospital staff in 52 maternity wards (51 state and 1 private maternity ward), which makes 98.1% of state maternity wards in the Republic of Serbia, i.e. 60,000 newborn moms. The gift box Tasi Tasi includes a decorative, modern design, solid box (a small suitcase) and some presents for new moms (samples and/or larger packages of various products for moms and babies). If your company also wants to introduce itself to mothers of newborn babies, you can get involved by adding your products to the "Tasi Tasi" package, or another gift with your sign that will make it easier for a young mother's first days with a baby and make her smile. These are the days when we will forever remember those who were with us. Let moms remember your name too!

Details of Discount/Benefit Offered

10% discount for all companies that join the "Tasi Tasi" maternity package- offer valid till the end of 2021.



APPELLO

address: **Stevana Brakusa 6, 11030 Belgrade**

contact person: **Danijel Durovic**
email: **info@appello.rs**

phone: **+381612304821**
website: **www.appello.rs**
www.tasitasi.rs

Puzzle Consulting

Puzzle Consulting is a consulting agency that helps and supports companies in creating, developing and implementing strategies in the domains of business development, marketing, branding, corporate communications and customer experience management. We are specialized in supporting small and medium enterprises.

Our services are tailor-made for each client, based on their specific needs. They include:

- Marketing strategy: development, planning and tactics
- Brand strategy: development of brand identities and implementation of brand plans
- Digital marketing: website development, social media strategy development and implementation, e-commerce, Search Engine Marketing, e-mail marketing, online advertising
- Corporate communications: strategy development and implementation, external and internal communications, PR, employer branding, corporate social responsibility, crisis communication
- Customer experience management: strategy development and implementation
- Optimizations of marketing organizations and processes, development of procedures
- Tailor-made education programs in marketing and communications
- Operational support and account management

Details of Discount/Benefit Offered

Free online consulting up to 2 hours.

- 15% discount on regular prices on all Puzzle Consulting services. The final service mix proposal will be tailor-made for each company.



PUZZLE
Consulting

address: **Radivoja Koraca 9, 11000 Belgrade**

contact person: **Manuela Stamatovic**

email: **manuela.stamatovic@puzzle-consulting.com**

phone: **+381691061411**

website: **www.puzzle-consulting.com**

DISINFECTION SOLUTION

Sterile d.o.o.

STERILE was founded with one goal; to provide you with the most adequate modern brands and products for infection prevention.

For both home and professional use, you can ensure secure and healthy environment to your family, clients and employees, in less time and with the least amount of chemicals used, protecting surfaces, water and air.

Details of Discount/Benefit Offered

5% on our products
(more about products at <https://sterile.rs/product.php>)

Conditions:

The offer is valid for all companies – members and all employees



address: **Bulevar umetnosti 27,**
11 070 New Belgrade

contact person: **Ivana Sliousaregko**
email: **ivanasliou@sterile.rs**

phone: **+381648860212**
website: **www.sterile.rs**

CITY College, University of York Europ Campus

CITY College, University of York Europe Campus, offers a range of undergraduate and postgraduate programmes in the fields of Business Studies, Computer Science, Psychology, and English Studies. The majority of the programmes are offered at CITY College's main campus in Thessaloniki, Greece while the Executive MBA programme is offered in Belgrade. It is a dual degree Executive MBA programme jointly offered with the Faculty of Economics and Management of the University of Strasbourg.

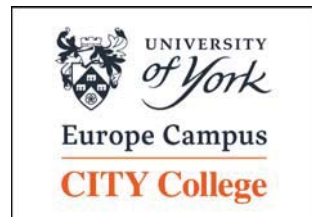
Details of Discount/Benefit Offered

25% scholarship for Executive MBA programme in Belgrade, jointly offered with the University of Strasbourg

Up to 40% scholarship (depending on a date of application) for the Bachelors and Masters programmes offered in Thessaloniki

Conditions:

Valid for all employees and their families



address: **Vladimira Popovica 38-40
11 070 New Belgrade**

contact person: **Aleksandar Cankovic**
email: **acankovic@york.citycollege.eu**

phone: **+381117156905**
website: **www.york.citycollege.eu**

EDUCATION

D.R. Gilbert group

D.R. Gilbert Center Group is one of the leading regional consulting companies with author programs adapted to the region of the Ex Yu area with an emphasis on programs in the field of improving sales and negotiation skills, leadership, human resources and employee development.

In 15 years of work, we have realized more than 3300 in-house trainings attended by almost 150,000 participants. In Serbia and the region, we have cooperated with about 2,500 companies in the field of education and business improvement. Support for our educational programs is 17 author's books and manuals, distributed in the region in about 200,000 copies, translated into several languages.

As part of D.R. Gilbert Group operates the Academy of Business Knowledge and Skills D.R. Gilbert, publishing house D.R. Gilbert Books, HR Professional Solution, D.R. Gilbert Consulting and the innovative business application Take it.

Details of Discount/Benefit Offered

10% discount for all our services



D. R. GILBERT GROUP

Centar Poslovnih Veština

address: **Cara Urosa 62-64, 11000 Belgrade**

contact person: **Biljana Djordjevic**
email: **office@drgilbert-centar.com**

phone: **+38162235220**
website: **www.drgilbert-centar.com**

EDUCATION

Nase pravo

Educational center "Business Communication with less stress" helps companies establish a better company atmosphere. It teaches employees how to better communicate with each other, and helps management learn how to deal with internal and external communication. The educational sessions are intended for middle and top management, in order to stimulate the transfer of positive behavior to all the other employees. Depending on the needs of the company, a unique package of interactive educational sessions is built. Research has shown that companies with less stress caused by bad communication see their productivity rise in the long run.

Details of Discount/Benefit Offered

**Initial discount of 10%, with each subsequent group we offer an additional 10% discount on the initial amount.
Offer valid from may-november 2021**

Conditions:

Groups of up to 12 persons. Education is carried out in-house. Duration: 6 hours - 2 modules in a day. Total number of days depends on the needs of the company.

PoslovnaKomunikacija
Može i bez stresa

address: **Brace Jugovica 14, 11000 Belgrade**

contact person: **Lela Sakovic**
email: **lelasak@gmail.com**
lela@poslovnakomunikacija.rs

phone: **+38163599409**
website: **www.poslovnakomunikacija.rs**

E-INVOICING SOLUTIONS

Unifiedpost Solutions d.o.o.

Unifiedpost enables companies across Europe to bring down their costs by optimizing their financial processes and removing paper from offices. We are part of Unifiedpost Group, a Belgium based pan-European fintech company that helps customers structure complex financial ecosystems by delivering convenient, smart, digital solutions.

Unifiedpost Serbia customers include banks, utility and telco companies, restaurant chains, insurance and leasing companies and many other companies engaged in production and services that are sending and/or receiving from few hundred up to millions of invoices per month. We are proudly enabling our clients to comply with new regulation on e-invoicing but also providing solutions that are covering end-to-end financial processes.

Details of Discount/Benefit Offered

Discount of 30% on implementation fee and discount of 20% on monthly subscription fee for our solutions for automatized process of receiving, sending, approving, storing and posting of purchase and sales invoices.



unifiedpost
GROUP

address: **Tosin bunar 185, 11070 Belgrade**

contact person: **Djordje Medakovic**
email: **djordje.medakovic@unifiedpost.com**

phone: **+38163222202**
website: **www.unifiedpost.rs**
www.unifiedpost.com

Europlus system

We are distributors of smart chargers for EV's and PHEV's (electric vehicles and plug-in hybrids) made by spanish producer Wallbox.

Details of Discount/Benefit Offered

5% discount for chamber members



address: **Ilije Djuricica 11, 11030 Belgrade**

contact person: **Aleksandar Bogdanovic**

email: aleksandar.bogdanovic@evchargingsolutions.rs

phone: **+381638473796**

website: www.evchargingsolutions.rs

ROX-BG d.o.o.

Regional distribution company in FMCG and cosmetics field.

Brands: Ritter-sport, Trolli, Kalfany, Pulmoll, Nigrin, Tripollar, Geneo, Lavera, Smoothskin

Details of Discount/Benefit Offered

**Geneo Personal device for face care: 22.850,00 rsd – 15%, NEW price
19.399,00 rsd**

**Tripollar Stop VX anti-age device for face care: 54.999,00 rsd – 15%, NEW
price 46.750,00 rsd**



address: **Rucoviceva 7, 11000 Belgrade**

contact person: **Aleksanda Radojicic**
email: **aleksandar.radojicic@rox-bg.rs**

phone: **+38163378672**
website: **www.roxbeauty.eu**

FOOD & BEVERAGES

CELJSKE MESNINE Z'DEŽELE d.o.o.

The largest Slovenian company for the production of meat and meat products with a special factory for the production of sparkling Wine - Radgonske Gorice.

Details of Discount/Benefit Offered

Possibility to buy at reduced net prices, significantly lower than anywhere in Serbia.

Discount on delicatessen meat products Celjske Mesnine z'Dežele 45%

Discount on Wine Radgonske Gorice 35%

Conditions:

Payment via invoice at special promotional wholesale prices.



z'dežele
celjske mesnine



RADGONSKE GORICE
since 1852

address: **Autoput Beograd Novi Sad 100b**
11080 Belgrade-Zemun

contact person: **Goran Miokovic**
email: **mesnine.goran@mts.rs**

phone: **+381641042131**
website: **www.celjske-mesnine.si**

FOOD & BEVERAGES

Extra Coffee d.o.o.

Since 2009 we are importing Greek products in Serbia and today we are proud to offer a wide range of some leading Greek brands which will bring you closer to fantastic tastes of Greece cuisine and at the same time give you the opportunity to experience a bit of Greek charm and hedonism. Every product that we import has been chosen carefully, always taking care of quality. The impeccable service and satisfaction of our clients is our priority since day one.

We offer top quality Greek wines, ouzo, tsipouro, liqueur, olives, extra virgin olive oil, Epiros feta cheese that is the most awarded in the world, Greek pies for souvlaki and gyros and much more.

Details of Discount/Benefit Offered

**10% discount on all products, delivery to your adress is free of charge.
Contact us for our catalogue with detailed description.**

Greek Products

by Extra Coffee doo

address: **Aleksandra Dubceka 28t**
11000 Zemun - Belgrade
contact person: **Jovana Giovani**
email: **grckavina@yahoo.com**

phone: **+381611403909**

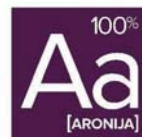
FOOD & BEVERAGES

HOFF d.o.o.

Aronia products, cold pressed juice, aronia filling, aronia dressing, aronia-raspberry, aroni-apple, aronia-plum, aronia-peach. All products are without shugar or little sugar inside.

Details of Discount/Benefit Offered

10% discount for all clients of the Member2Member project



address: **Nehruova 188, 11070 New Belgrade**

contact person: **Milutin Pantic**
email: **office@hoff.rs**

phone: **+381603219003**
website: **www.hoff.rs**

HOSPITALITY

Amsterdam Hotel d.o.o.

Amsterdam hotel is four star Belgrade hotel, located in a heart of the city center. All 42 soundproofed rooms provide free wifi internet, and 24 hours room service. For the guests, hotel offers a full-service spa and an indoor pool, steam room, and sauna. For business occasions, there are two completely technically equipped meeting rooms of 90 sits.

Details of Discount/Benefit Offered

Corporate room rates:

Comfort single room 57 EUR per room per night BB SPA & Wellness included
Comfort double / twin room 60 EUR per room, per night SPA & Wellness included Meeting rooms free of charge
Special offer for group requests
Parking zone at 8 EUR per vehicle
Free room upgrade for VIP guests

Conditions:

No show or less than 24 hours prior arrival will be charged. Offer is valid until March 2022.



address: **Jug Bogdanova 10, 11000 Belgrade**

contact person: **Jelena Suleic**
email: **jelena_suleic@yahoo.com**

phone: **+38163449097**
website: **www.amsterdamhotel.rs**

HOSPITALITY

Holiday Inn Express Belgrade–City (Monterosa d.o.o.)

Ideally located in the central part of Belgrade, Holiday Inn Express Belgrade – City offers 122 comfortable and stylish bedrooms, 2 meeting rooms with natural light, mini gym and garage.

Located only 10 minutes' walk from the historical city centre and immediate access to the public transportations, guests can easily reach many tourist attractions, restaurants and bars.

Perfect for business trips with free Wi-Fi access, use of the Mini Gym and buffet breakfast for the good start of the day, the hotel is also great for family vacations with rooms for 2-3 people.

Details of Discount/Benefit Offered

-15% discount on Best Flexible Rate

Conditions:

Reservation must be done directly with the hotel. Mention the code SSCC-Member2Member during the reservation (either by phone or email). The discount is applicable only on Best Flexible Rates of selected dates and cannot come in addition of other deals or corporate rates.



AN IHG® HOTEL
BELGRADE - CITY

address: **Ruzveltova Ulica 23, 11000 Belgrade**

contact person: **Jelena Mihajlovic**
email: **Jelena.mihajlovic@hiexbelgrade.com**

phone: **+381114144670**
+381668181113

website: **www.hiexbelgrade/Belgrade**

HOSPITALITY

IN Hotel

IN Hotel is focused on needs of business travelers. The convenient location of our hotel – quiet but close to the International Airport, comfortable rooms with a spacious work area and our attractive business facilities make IN Hotel the first choice for business travelers. The highlight is the FREE WI FI throughout the Hotel. Situated next to the highway for Zagreb and for Novi Sad, the hotel is a 5-minute walking distance from the Arena Hall and 10 minutes from the Sava Conference Centre and 15 minutes from the confluence of Sava and Danube River embraced with a vast park. The Belgrade Fair, Delta City-Shopping Mall and Usce Shopping Mall – the biggest shopping center on Balkans are also nearby and the City Centre is on 10 minutes driving. IN Hotel provides parking space with 97 places as well as covered garage with 50 car places. The urban atmosphere of IN Hotel reflects the Belgrade lifestyle: our guests enjoy the flavor of the capital city while they are enjoying coffee and homemade cakes in our hotel's spacious bar and stylish restaurant. The 187 bright rooms and spacious suites of the IN Hotel are decorated in a comfortable and modern style.

Details of Discount/Benefit Offered

10% discount IN Infusion restaurant and cafe – valid thru 2021

When you book 2 rooms, you can choose Free upgrade to Privilege room (upon availability), or Free late check out till 14:00 – valid July/August 2021

When you book a meeting room for at least 15 person including lunch you will receive a complimentary meeting room with projector, screen, flip chart, Wi-Fi and sound system – valid June/August 2021

Conditions:

When booking, be sure to mention that it is related to the publication "Member2Member – Benefits & Discounts Publication", as well as mention which chamber of commerce you belong to.

Reservations are to be made by email sales@inhotel-belgrade.rs



address: **Bulevar Arsenija Carnojevica 56**
11070 New Belgrade

contact person: **Snezana Milosevic**
email: **snezana.milosevic@inhotel-belgrade.rs**

phone: **+381113105300**
website: **www.inhotel-belgrade.rs**

HOSPITALITY

Junior Hotel

Junior Hotel is located in the tourist center of Brzeće in Kopaonik, on the ideal altitude of 1100 meters. Traditional hospitality, environment and services make our hotel a central facility of Brzeće tourist offer. Our hotel is an ideal place for organization of business, sport, recreational activities and also for relaxing and enjoying in the peace and authenticity of nature.

Details of Discount/Benefit Offered

20 EUR discount on summer camps 2021:

***EKO basket (more about camp at**

<https://www.facebook.com/profile.php?id=100063702393558>)

***International Football Camp Junior (more about camp at**

<https://www.facebook.com/footballcampjunior>)

10% discount on:

***Summer languages camp (more about camp at
<http://whiteeagle.rs/letnji-jezicki-kampkopaonik/>)**

**20% discount on regular price list 2021/22 or 10% discount
during the winter vacation and national holidays**

Conditions:

offers are valid for all companies - members and all employees



address: **Brzece bb, 37 225 Brzece**

contact person: **Dusica Sljivic**
email: **info@junior-kopaonik.com**

phone: **+381648860225**
website: **www.juniorhotel.rs**

HOSPITALITY

Mercure Belgrade Excelsior Hotel

One of the oldest hotels of the Serbian capital, Mercure Belgrade Excelsior hotel combines tradition with the highest standards of the international brand ACCOR. Located in the heart of the city centre, the hotel is the most charming choice for your trip, as it is close to all city attractions and offers you a wide range of possibilities to discover Serbian hospitality, whether traveling on business or for leisure.

Details of Discount/Benefit Offered

15% from our public room rates (Booking.com, all.accor.com...)

Free meeting space when 5+ rooms reserved for the Guests' stay at the same time



address: **Kneza Milosa 5, 11000 Belgrade**

contact person: **Alyona Bondareva**
email: **hb1el-sl2@accor.com**

phone: **+381114402901**
website: **all.accor.com**

HOSPITALITY

Metropol Palace, a Luxury Collection Hotel, Belgrade

EXPERIENCE THE STUNNING METROPOL PALACE, A LUXURY COLLECTION HOTEL, IN THE VERY CENTER OF THE CITY. WITH ITS PARK SURROUNDINGS, EXCEPTIONAL ACCOMMODATION AND IMPECCABLE SERVICE, METROPOL PALACE OFFERS YOU AN UNFORGETTABLE BELGRADE EXPERIENCE.

In addition to exciting location and luxurious accommodation, guests at this distinctive business hotel can also enjoy its numerous amenities. Apart from the free wireless internet within the entire hotel, the guests of Metropol Palace can hold a quiet meeting in the lobby indulge in a sumptuous dinner at The Twenty Two rooftop restaurant or enjoy a drink at noon or a nightcap at the Red Parallel Lounge.

This striking hotel first opened in 1957 and is regarded to be one of the most luxurious hotels in the Balkans, welcoming throughout its existence the city's elite, culturally influential people and foreign guests. The hotel features 198 beautifully appointed guestrooms and 38 suites designed in contemporary style, including the elegant Maria Callas Suite, Nikola Tesla penthouse and the Presidential Suite looking out to one of Belgrade's most beautiful parks.

Additionally, Metropol Palace has been designed as an impressive venue for business conferences, meetings, receptions and parties. The various spaces, such as ballrooms, conference halls, the restaurant and lobby, as well as the park garden, can accommodate all types of events, ranging from conferences, dinners, private parties, to wedding receptions, meetings and much more.

Details of Discount/Benefit Offered

Discount 20% on the final invoice for F&B offer on the rooftop restaurant on the 10th floor

Conditions:

**Reservations are to be made by: guestrelations@metropolpalace.com
Please mention the Member2Member Publication while making the request in order for benefits to be applied**



METROPOL PALACE
HOTEL
BELGRADE

THE
LUXURY
COLLECTION

address: **Bulevar kralja Aleksandra 69
11000 Belgrade**

contact person: **Yannis Petrakis**
email: **gm@metropolpalace.com**

phone: **+381113333100**
website: **www.marriott.com**

HOSPITALITY

MK Group

MK Group is a synonym for 35 years of successful and sustainable business. Our driving force is not only the team of 7000 employees, but also tens of thousands of business associates. Thanks to the corporate governance which is based on a stable cooperation with all relevant partners, over the years, the company has become a leader in three key areas of business: agriculture, tourism and banking. During almost four decades of successful work, the company has expanded its business operations across Southeast Europe with a special focus on 4 countries in the region: Serbia, Slovenia, Croatia and Montenegro. All these markets today clearly recognize that MK Group's goal is not only to produce good financial results, but also to develop 123 communities in which we operate. When we talk about improving the community, we first have in mind all our people, associates, institutions and society as a whole.

Details of Discount/Benefit Offered

10% discount for the accommodation at the Sheraton Novi Sad Hotel.



MK GROUP
One vision. Smart decisions.

address: **Bulevar Mihajla Pupina 115 e**
11000 Belgrade
contact person: **Ruzica Nenezic**
email: **ruzica.nenezic@mkgroup.rs**

phone: **+381113539538**
+381648711180
website: **www.mkgroup.rs**

HOSPITALITY

Mona Plaza d.o.o.

Located in Downtown Dorcol an urban crossroads of cultures and styles, Mona Plaza is the largest convention center in the old part of town.

You can book your stay in one of the 170 rooms and suites overlooking the most beautiful parts of the Serbian capital.

In addition to the large multifunctional convention and exhibition area of over 2000 m², the hotel also includes a cafeteria with a wide range of chocolate treats, a restaurant, a bar, wellness and fitness center and a two-level underground parking lot.

Details of Discount/Benefit Offered

Free upgrade to a higher room category
Early check in / late check out
10% discount on food and beverage at our Shonda gastro bar
Special accommodation rates



address: **Cara Urosa 62–64, 11000 Belgrade**

contact person: **Jelena Ristic**
email: **jelena.ristic@monaplaza.com**

phone: **+38163571037**
website: **www.monaplaza.com**

Coface Srbija društvo za usluge upravljanja rizicima d.o.o.

Coface, a publicly listed company, has been one of the world's leading credit insurance companies for the last 75 years. We specialize in facilitating business-to-business trade, working with our customers to develop their operations both on their domestic markets and internationally.

Business Information:

With the company assessments of Coface, you can evaluate the credit risk of your partners. This will help you to take the right decisions for your business-around the world.

Our Products:

Business Report, Score, Credit Opinion, Monitoring, Business Finder, Cross Border Network. Reduce the risk, check your customers, partners and competition!

Debt collection:

Our professional receivables management takes care of your outstanding amounts - no matter where your customers. This allows companies to focus on their core activities.

Details of Discount/Benefit Offered

- Package for Credit reports 500 EUR p.a (-5% discount)**
- Package for Credit reports 1.000 EUR p.a (-10% discount)**
- Package for Credit reports 2.000 EUR (- 20% discount)**
- Special prices for Professional Debt collection service.**

address: **Bulevar Oslobođenja 111
11000 Belgrade**

contact person: **Djordje Zivanovic**
email: **djordje.zivanovic@coface.com**



phone: **+381646417049**
Website: **www.coface.rs**

E-Disti d.o.o.

E-Disti d.o.o. is company specialized in IT Services & Business Supplies Equipment.

Primary product in which we take care of are document scanners, UPS devices, professional monitors and signpads, CD/DVD/USB Publishing equipment and cleaning equipment.

We are regitred partners for KODAK Alaris, Fujitsu, EIZO, SignoTEC, RIMAGE and MetroVAC For all that brands we offer equipment, support and services.

Details of Discount/Benefit Offered

We offer 10% discount on all KODAK Alaris A4 document scanners

Conditions:

Using the Promo Code: M2M in order



address: **Ucitelja Milosa Jankovica 2**
11160 Belgrade-Zvezdara

contact person: **Zoran Zugic**
email: **zugic@e-distil.com**

phone: **+381691200844**
website: **www.e-distil.com**

Intelli d.o.o.

Intelli Group was founded 16 years ago with main strategies the expansion and the development of innovative solutions. Intelli is operating in Serbia since 2013 and provides unique solutions for large organizations. Intelli Group has been very active in integrated Digital Transformation solutions.

The idbox™ Customer Digital OnBoarding service is well known and has been characterized as one of the top digital solutions worldwide by leading analysts. It is a complete technological approach to digitally activate new and existing customers, fully meeting customer expectations and regulatory requirements.

Details of Discount/Benefit Offered

**Free-of-charge workshop and business case
50% discount for transaction fees for the 1st operational year**

address: **Pancevacki Put, 38 11000 Belgrade**

contact person: **Aleksandra Obradovic**
email: **alobradovic@intelli-corp.com**



phone: **+381113319317**
website: **www.intelli.rs**

IT Werke d.o.o.

Bringing you know-how and expertise in the form of experienced “ready-made” teams-- not just brilliant individuals – with years in international experience and carefully selected solution practical software solutions.

Enriching our Swiss origin DNA with the best Serbia has to offer enables us to provide outstanding services with a unique “flair” locally and internationally. Helping and supporting you, our local and international clients and partners in their digitalization journey and their IT operations.

On the digitalization side, we specialize in vendor invoice processing and archiving.

Our IT specialities are “all things” LINUX, integrated IT Monitoring, SAP BC basis operation (“classical” and “HANA”) including Solution Manager and development (ABAP, XI/PI/PO).

Our carefully selected practical, proven and economically feasible software tools and solutions help you achieve your goals faster and better (ranging from “AP One” for vendor invoice processing and archiving, over “xls2erp” for posting from Excel into SAP to “TOPAZ” for Budget-Detail-Planning like Headcount).

Since our foundation in 2017 we serve you from our locations IT Werke AG Switzerland and IT Werke doo Serbia, as well as in Poland.

Details of Discount/Benefit Offered

- 1. IT Monitoring (Offer 1 valid: May 2021 – May 2022) Free assessment workshop of one day with your team and 20% discount on the licenses for the Monitoring solution “Pandora FMS Enterprise”**
- 2. “All things” LINUX (Offer 2 valid: May 2021 – May 2022): Free Quick-Health-Check of your environment**
- 3. Process digitalization (Offer 3 valid: May 2021 – May 2022):**
 - a. Free assessment workshop for your vendor invoice processing process**
 - b. 20% discount on implementation and transaction price for our Software-as-a-Service solution “AP One” for vendor invoice processing and archiving**

address: **Balzakova 31, 21000 Novi Sad**
contact person: **Michael Maack, Tanja Staka**
email: **michael.maack@itwerke.ch**
tanja.staka@itwerke.rs



iT WERKE
Consulting & Operations

phone: **+381213823221**
website: **www.itwerke.rs**

N.T.S. d.o.o.

NTS is a company that develops and delivers software solutions that will increase the efficiency and security of transportation and logistics while reducing their environmental impact. These are modular solutions, tailored according to user needs, with a high degree of flexibility and the ability to upgrade and integrate with other software solutions.

It has been operating regionally since 2006. in six countries (Slovenia, Bosnia and Herzegovina, Serbia, Croatia, Montenegro, and Albania) with greater expansion into the entire EU market. It respects the trust of over 1500 companies in various industries.

As a modern and dynamic company, NTS sets high goals and standards in the production of software for transportation and logistics.

Thanks to its highly qualified staff in various fields, NTS is constantly developing and expanding its business.

Details of Discount/Benefit Offered

6 months free for NTS CRYSTAL service package

Fleet fuel management (solution based on real-time data from vehicle computers)

Fleet maintenance (automated reminders for prioritize maintenance tasks)

Available on multiplatforms (web, mobile, desktop, tablet)

HERE maps

Free installation of the device

Free user training

30 months-contract

6 months free for NTS FIRE service package

Fleet management (solution based on vehicle movement data)

Fleet maintenance (automated reminders for prioritize maintenance tasks)

Available on multiplatforms (web, mobile, desktop, tablet)

HERE maps

Free installation of the device

Free user training

30 months-contract

Conditions:

If you are interested and for more details, please send an email to natalija.k@nts-international.net with your contact details (company name and phone number) and we will get back to you.

address: **Vladimira Popovica 34**
11070 New Belgrade

contact person: **Natalija Kostic**
email: **natalija.k@nts-international.net**



phone: **+381603446640**
website: **www.nts-international.net**

RCL SYST d.o.o.

Over 30 years of experience, over 300 successfully completed projects and over 80 experts in different fields make RCL Group one of the leading companies in the field of development and implementation of business intelligence solutions.

With a significant market share, RCL Group is one of the leading Slovenian companies in the field of business and retail information systems:

- wholesale, retail, automotive, service and repair, services, POS, document systems, accounting, business intelligence
- Certified distributor and implementer of Microsoft Dynamics 365 Business Central and LS Central

We work closely and successfully with Slovenian and foreign partners.

Details of Discount/Benefit Offered

15% discount for the licenses up to end of the 2021

Conditions:

We have to start the project (implementation of ERP) in 2021



address: **Pivljanina Baja 75a, 11000 Belgrade**

contact person: **Relja Mirovic**
email: **relja.mirovic@rcl-group.com**

phone: **+38163649149**
website: **www.rcl-group.com**

Sky Express

Sky Express company is a distributor and implementer of advanced cybersecurity solutions and services in the field of information security for the markets of Serbia, Bosnia and Herzegovina, Montenegro, Albania and North Macedonia. Sky Express is a regional leader in the field of IT security.

As a partner company of Switzerland's Evolution Equity Partners fund, Sky Express utilizes unique opportunity to communicate with world-leading cyber security solution providers, such as Onapsis, VMware Carbon Black, Logpoint, Eperi, keeping the pace with latest trends and developments in the field of information security and establishes reliable relations with clients, based on quality and trust.

Sky Express delivers excellence in information security services as well, such as security and compliance assessments, penetration testing, managed security service providing and security consultancy.

Sky Express provides its clients with innovative information security solutions, to always be one step ahead of cyber attacks and to ensure that their integrity and reputation remain intact.

Details of Discount/Benefit Offered

Exclusive offer includes following services:

- **Basic one-day cybersecurity awareness training by our security experts, completely FREE;**
- **Premium penetration testing service with 25% discount;**
- **Regulatory compliance assessment services (GDPR, ISO27001 etc.) with 20% discount.**

Limited information security consulting is already free for all members.



SKY EXPRESS

address: **Bulevar Milutina Milankovića 11A
11000 Belgrade**

contact person: **Jelena Jovanović**
email: **jelena.jovanović@sky-express.rs**

phone: **+381646447377**
website: **www.sky-express.rs**

Telekomunikacije Računari i Servisi d.o.o.

We have high levels of partnership with the world's leading manufacturers of telecommunications and other IT equipment, which we represent and whose products we sell, install and maintain on a turnkey basis, in Serbia and in the region. In our offer you can find products of the following companies: Alcatel-Lucent (telephony, active network equipment), Aruba Networks (WiFi equipment), Samsung (professional displays, Video walls and hotel TVs), secure networking and multimedia devices for business and hotel users.

Details of Discount/Benefit Offered

**25% discount from WPL prices (World Price List)
for Alcatel-Lucent equipment (telephony, active network & WiFi
equipment); Measurement of WiFi signal coverage in order to create an
offer - free of charge. 10% discount for Samsung products (professional
displays, hotel TV sets, video walls)**



address: **Varvarinska 14a, 11000 Belgrade**

contact person: **Goran Andric**
email: **gandric@trservices.rs**

phone: **+381117150604**
website: **www.trservices.rs**

INSURANCE

SAVA ŽIVOTNO OSIGURANJE a.d.o.

"SAVA LIFE INSURANCE" a.d.o. Belgrade is an insurance company that has been operating on the Serbian market since the end of 2008. We belong to Sava Re Group, a Slovenian group that performs insurance and reinsurance business. The founder of Sava Re Group is the reinsurance company Sava Re with its headquarters in Ljubljana, which is also the sole owner of "Sava životno osiguranje" a.d.o. Belgrade.

Details of Discount/Benefit Offered

10% discount on collective (group) life insurance of employees for the risk of death due to illness

5% discount for individual life insurance for all clients of the Member2Member project

Conditions:

Collective insurance of persons at risk of death due to illness covers all persons who are employed by the employer and who have not been temporarily prevented from working due to illness for more than 45 days continuously or 90 days in total in the last two years before the start of insurance. Individual life insurance can be used to insure any healthy, able-bodied person from the age of 14 to the age of 65.



address: **Bulevar vojvode Misica 51**
11000 Belgrade
contact person: **Marija Lalic**
email: **info@sava-zivot.rs**

phone: **+381113643628**
+38163641323
website: **www.sava-zivot.rs**

INSURANCE BROKERAGE

DistriRisk d.o.o. Beograd

DistriRisk d.o.o. is an insurance brokerage company, successfully operating in Serbia since 2007.

Based on the permission of National Bank of Serbia, we perform insurance brokerage, risk management and claims management, consultancy activities.

- We have concluded contracts with all reputable insurance companies;
- We arrange all kinds of insurance;
- We are independent and represent the interests of the client who engages us;
- All services provided by our trained and licenced DistriRisk d.o.o. team are free of charge for our clients;
- In our client portfolio we have: manufacturing companies, retail chains, wholesales distributors, service companies, transport companies, etc.

Details of Discount/Benefit Offered

All services provided by our trained and licenced DistriRisk team are free of charge for clients.

Our services includes:

- advise clients in the process of risk assessment,
 - analysis of existing insurance policies,
- according to the specific request of the client we review the offers of all insurance companies on the Serbian market,
 - optimize insurance costs,
 - concluding insurance contracts
- exercising insurance rights upon the occurrence of an adverse event.



address: **Narodnih heroja 29, 11000 Belgrade**
contact person: **Marija Kujovic Stanimirovic**
Trofim Stolarov
email: **marija.stanimirovic@distririsk.com**
distririsk@distririsk.com

phone: **+381606226661**
+381606226666
website: **www.distririsk.com**

LINGUISTIC SERVICES

Eurotranslate d.o.o.

Eurotranslate is offering full range of linguistic services to the companies in the region and worldwide. We have been present on this market for over 14 years and have established a reputation of reliable, dedicated and quality-oriented service provider, delivering quality work with quick turnarounds that satisfy market imperatives.

Our services include: translation, editing, interpretation, formatting & DTP, website & software localization, linguistic brand name validation, language courses for employees, multilingual press coverage, among others. If your company needs reliable and professional translation partner, we are able to offer bespoke solutions, tailor-made for your needs.

Get in touch, tell us what you need and let us devise a personalized translation solution to ease your professional burdens and help your entry into the new markets.

Details of Discount/Benefit Offered

**5% discount for English-into-Serbian translation projects
(minimum of 10 pages)**

**Additional discounts available, based on volumes and repetitions
within materials.**

Free consultation and expert assessment of your current translation solution.

Additional benefits for contractual long-term collaboration.

Same-day quotes for submitted enquires.



address: **Glavna 26/2/9**
11080 Belgrade-Zemun

contact person: **Tina Zucko**
email: **digital@eurotranslate.rs**

phone: **+381113149617**
Website: **www.eurotranslate.rs**

Move One Relocations

For over 30 years, Move One has successfully provided logistical support to some of the most challenging, remote and turbulent regions. With operations in the Middle East, Africa, East Europe, the Balkans, Russia and Central Asia we can provide the necessary experience, local knowledge and resources to execute any logistics project.

Complementing our logistics our divisions providing global moving, expat immigration and relocation services ensure that you have the right people in the right place at the right time.

Details of Discount/Benefit Offered

20% - International and local moving services

20% - Storage

Special offer till May 31st 25% - International and local moving services

Conditions:

Payment in advance 100% for new clients

MOVE ONE

address: **Jurija Gagarina 32**
11 070 New Belgrade

contact person: **Dejan Jovanovic**
email: **dejan.jovanovic@moveoneinc.com**

phone: **+38163647442**
website: **www.moveoneinc.com**

MEDICAL SERVICES

Bel Medic

Bel Medic is first private hospital in Serbia accredited according to the highest European quality standards (ISO). At five locations, connected by a single call center, Bel Medic provides reliable and quality medical services - examinations, diagnostics, surgical treatment (operations), hospital treatment in luxury apartments, dental services, systematic examinations, laboratory services, home visits and transportation of patients for 24 hours, as well as many other medical services.

Details of Discount/Benefit Offered

We offer 10% of discount on all examinations, diagnostics and laboratory services

Conditions:

Discount doesn't include diagnostic procedures such as CT, MRI, hospital treatment, operations and interventions, drugs and other therapy, vaccines, implant material and used medical devices (catheters, stents, bandages etc.), orthopedic aids (crutches, trench collar, etc.), medical transport services, prosthetic in dentistry, aesthetic surgery, PCR tests, genetic and histopathological analyzes

***scheduling of examination goes through email address: prodaja@belmedic.rs and for emergency you can contact phone number +381 69 309 1029**



address: **Koste Jovanovica 87, 11000 Belgrade**

contact person: **Marija Mracevic**
email: **marija.mracevic@belmedic.rs**

phone: **+381693091028**
website: **www.belmedic.rs**

MEDICAL SERVICES

Specijalisticka oftalmoloska ordinacija Bogdanovic Marija

Private ophtalmology practice. Treating and diagnostic of eye disorders and diseases (pediatric, glaukoma and correction of all kind of refractive anomalies).

Details of Discount/Benefit Offered

10% discount for chamber members for medical examination, procedures, glasses and lenses.



address: **Spasovdanska 8b, 11030 Belgrade**

contact person: **Marija Bogdanovic**
email: **bogdanovic.md.marija@gmail.com**

phone: **+381631028662**

PEST CONTROL

Visan d.o.o.

BUSINESS SYSTEM "VISAN"

VISAN is a umbrella style groupation that consists of:
one production company - "VISAN DOO"
two services companies - "VISAN CG" and "VISAN ZAVOD"
and three scientific/educational institutions
VZS VISAN - heath unitercity
Society of Environmental Sciences
EcoVisan Institute

On top to internal affairs, "VISAN" business system is a biggest importer and distributor for pesticides and biocides

Product and equipment variety

- rodent suppression
- insect extermination
- micorb erratication
- bird repression
- allergoy neutralisaion

Allergoff and Allergoff atopy lines are a breakthrough in allergy prevention treatment for both your skin, and your household. The contain 0% paraffin, color Aditives, petroleum derivatives, artificial fragrances, parabens.

Details of Discount/Benefit Offered

Free shipping over 100€ for all Allergoff products
10% discout for all purchases above 120€ for all Allergoff products



address: **Jerneja Kopitara bb, 11080 Belgrade**

contact person: **Predrag Curcic**
email: **visan@visan.rs**

phone: **+381113161155**
website: **www.allergoff.rs**
www.visan.rs

New Image d.o.o.

New Image doo is present on Serbian market for the past 22 years, and since last year we are proud member of Unifiedpost Group. The company specializes in digital printing, DTP and design services. We offer full range of different product categories, to cover all your needs, such as:



Our high quality production equipment will facilitate wide range of sheet digital printing, large format and UV printing, digital cutting and laser cutting systems, and necessary finishing to final product. And that is not all!

We are known as full-service provider from the idea to execution, including free delivery and on spot installation.

Our main values are creativity, quality and excellence in execution. For us nothing is impossible.

Details of Discount/Benefit Offered

Members of the participating business clubs will receive a special discount, depending on their request, which will be visibly communicated on the offer.

Inspire us! Share with us your projects, ambitions and challenges and we will make sure to deliver product and service at outstanding and affordable cost.



address: **Tosin Bunar 185, 11070 New Belgrade**

contact person: **Ivana Kruscic**
email: **office@newimage.rs**

phone: **+381117150750**
+381600570225
website: **www.newimage.rs**

Diplomacy&Commerce magazine / Color Media Communications d.o.o.

Diplomacy&Commerce, a monthly magazine in the English language, launched in March 2016, is a reliable and efficient platform, offering a variety of useful information about local, regional and foreign investments, trends, research, news, comments and opinions related to economy, diplomacy, politics, art and culture. As syndication of The Economist in Serbia, D&C magazine is distributed to 10,000 diplomatic, economic, business and political leaders in Serbia, as well as to the governments of the regional countries (Croatia, Montenegro, Slovenia, Bosnia and Herzegovina and Macedonia), 4- and 5-star hotels, etc. The magazine's readership, over 10,000 of them, can read this monthly both in print and online form (interactive digital issue, newsletter and social networks).

As a part of Color Media Communications, a regional leader in organising events and conferences, we holding offline and online events to raise awerness about different topics – civil society, CSR, environment, business, economic sectors, etc. Through its activities, Color Media Communications actively works on creating opportunities for various target groups to raise their voice, to focus more on children, women, marginalized social groups, the elderly and socially vulnerable categories, as well as on culture, art, education, media, health, economy, tourism and other industries.

Details of Discount/Benefit Offered

20% discount on magazine advertising

The logo for Diplomacy & Commerce features the word "Diplomacy" in a black serif font, with a large ampersand "&" to its left. Below "Diplomacy" is the word "Commerce" in a red serif font.

address: **Brace Jugovica 23 (1st floor, apt no. 2)
11 000 Belgrade**

contact person: **Natasa Nestic**
email: **natasa.nestic@color.rs**

phone: **+381605050903**
website: **www.diplomacyandcommerce.rs**

PUBLISHING

Enco Book

Enco book is a publishing house established in 1994, specializing in creating and publishing picture books and books for children, for which we have received numerous awards on the Serbian market. In addition, we have collaborated with a number of companies, creating together publications that are useful to them for social responsibility, presentation and corporate gifts.

Details of Discount/Benefit Offered

20% discount for members

**Conditions:
Membership**



address: **Danila Bojovica 19 a**

contact person: **Maja Enis**
email: **maja.enis@encobook.co.rs**

phone: **+381114979449**
website: **www.encobook.co.rs**

REAL ESTATE

Coreside d.o.o.

Coreside is a specialized real estate and financial advisory firm providing a wide range of services in connection with various types of properties and assets with a goal to elevate premium property and financial advisory services for large base of multinational and regional clients. Coreside is an associate office of Savills PLC, one of the leading global real estate service provider established in 1855 and listed on the London Stock Exchange. With an international network of more than 700 offices in 60 countries all over the world.

Details of Discount/Benefit Offered

Free Stay vs Go analysis for current office, residential retail or industrial lease agreement

20% discount for all valuation services (accounting purpose)

coreside
An International Associate of Savills



address: **6-8 Bulevar vojvode Bojovica
11000 Belgrade**

contact person: **Mr. Dejan Stanarcevic**
email: **office@coreside.rs**
dejan.stanarcevic@coreside.rs

phone: **+381113010000**
website: **www.coreside.rs**

INSURANCE BROKERAGE

Real Estate Solutions d.o.o.

With 16 years of experience in commercial and residential sales and leasing, the company offers a one stop shop for anything connected to real estate in Serbia.

We also have a background in: investment advisory, portfolio management, exclusive sale representation, tenant representation etc.

Details of Discount/Benefit Offered

- 1. 50% of one month's rent for both commercial and residential properties, instead on 100%**
- 2. 1.5% of the purchase value in case of sale, instead of 2%**

address: **Djordja Stanojevica 12, 11070 Belgrade**

contact person: **Borivoj Popovic**
email: **borivoj.popovic@resolutions.rs**



phone: **+381 65 321 5980**
website: **www.resolutions.rs**

AVJ Constructions & Development

Official Distributor RISEN ENERGY Co Development Management , Project Management , Project Evaluation , EPC

AVJ team is comprised of highly experienced energy industry professionals with expertise in all aspects of the renewable energy field, covering the full project life cycle from development through construction.

AVJ team applies its pioneering experience to all aspects of project development, from project inception through completion of construction and operations. During project development, Infinity leads all aspects of project origination including site evaluation, engineering, real estate procurement, permitting, environmental analysis, power marketing, and financing to see a project through this often-complicated process.

Details of Discount/Benefit Offered

Discount 10% studies & development services (offer valid until 30/06/2021)

Discount 5% PV Modules and Inverter Equipment (offer valid until 30/06/2021)

**Conditions:
Project Evaluation over 100kwp**



address: **Tosin Bunar 274a
11070 New Belgrade**

contact person: **Vasileios Antonopoulos**
email: **info@avjconstructions.com**

phone: **+381600383888**
Website: **www.avjconstructions.com**

Byzantio Kesidis Group

Byzantio Kesidis Group was founded in 1995 in Belgrade and is the exclusive importer and distributor of Farcom cosmetics from Greece. From 2010 the rent a car and limo service department started operating, providing rental and full fleet solutions for multinational companies operating in Serbia.

Details of Discount/Benefit Offered

10 % for all Farcom products

Additional 5% discount for orders above 15.000 RSD.

For bookings made until 31/05 for renting a vehicle for minimum 15 days, we provide 10% discount on rental price

For bookings made until 31/05 for renting a vehicle with our driver for weddings or other special occasions for more than 6 hours, we provide a 20% discount

Conditions:

For the bookings to be valid a deposit must be provided by 31/05 the latest.



address: **Miska Jovanovica 24v
11000 Belgrade**

contact person: **Maja Todorov**
email: **Info@kesidisgroup.com**

phone: **+381692462060**
website: **www.kesidis.rs**
www.farcom.rs

RENT A CAR AND OPERATING LEASING

Autotechnica Serbia d.o.o.

Autotechnica Serbia doo is established in Serbia in the beginning of 2010 by Autohellas S.A. as a HERTZ franchisee.

In a very short period, company has become a significant factor in the market offering following services:

- Rent a car;
- Operating leasing;
- Used cars sales.

High quality communication with clients was critical in development over the years, it has lead us to improved services, which is something that the company is doing on a daily basic. This is why Autotechnica Serbia today owns a fleet of over 2.000 vehicles. At the same time company is maintaining it's original flexibility and ability to fulfill clients specific needs.

Autohellas S.A. with fleet of over 44.000 vehicles is the biggest national franchisee of HERTZ International in Europe, operating in Greece, Cyprus, Bulgaria, Romania, Serbia, Montenegro, Croatia and Ukraine.

Details of Discount/Benefit Offered

For all rentals from our offer Lease saver, Hertz offers a 5% discount on the monthly rental price.

For all reservations Hertz offers a 10% discount on the regular price list 2021 (the offer is valid only for reservations made by e-mail: reservations@hertz.rs)



address: **Omladinskih brigada 31
11070 New Belgrade**

contact person: **Danilo Djurovic**
email: **office@hertz.rs**

phone: **+381628800579**
website: **www.hertz.rs**

TOTAL FACILITY MANAGEMENT

Globe Williams d.o.o.

We are a multinational company directly represented in 28 countries in all five continents with headquarters of the EMEA region established in Athens from 2001.

We are present in Serbia for 14 years providing Total Facility Management services as well as individual FM services such as cleaning, security, technical maintenance, greenery etc. to the large number of our satisfied customers.

Details of Discount/Benefit Offered

20% discount on any long term cleaning hygienic services inclusive of DDD

50% off for new service of electrostatic spraying for complete surface disinfection needed to protect your visitors, your staff and your spaces

Guaranteed service – fully insured labor and service delivery



address: **Krunska 52, 1st floor 11000 Belgrade**

contact person: **Alexios Gkegkios**
email: **alexg@globewilliams.com**

phone: **+38163391350**
website: **www.globewilliams.rs**

WHOLESALE OF MEASURING TECHNIQUES AND TOOLS

Rotometal alati d.o.o. Belgrade

DISTRIBUTION OF PROFESSIONAL TOOLS, MEASURING EQUIPMENT, PPE EQUIPMENT, TECHNICAL CHEMISTRY AND WORKSHOP EQUIPMENT.

Details of Discount/Benefit Offered

Company Rotometal alati d.o.o. Beograd offers a 3% discount on the agreed price to all members.



address: **Bulevar Peka Dapcevicica 55
11000 Belgrade**

contact person: **Miodrag Acimovic**
email: **miodrag.acimovic@rotometal-alati.rs**

phone: **+38163304248**
website: **www.rotometal-alati.rs**

WHOLESALE OF OFFICE AND INDUSTRIAL MACHINERY AND EQUIPMENT

Minoan Binding Laminating d.o.o. (MBL)

MBL LTD is in the market for over 24 years and is one of the main importers of laser cutting and engraving machines in Serbia.

During last 17 years MBL has successfully done both sales and trainings for the machines as well as servicing them.

We are the top seller of laser, lamination, binding, thermal binding, heat transfer presses, cutting and drawing (vinyl cutters and plotters), engraving and cutting-cornering and drilling of paper, destruction of paper and CDs, offset printing, packaging, counting and detection of money, as well as accessories for Card ID equipment. in the Serbian market.

In our showroom that spreads over 200m2 you can see numerous different models of machines and get all the needed info about them.

The biggest asset of the company, apart from kind employees and great quality for low prices is its own large stock of machines as well as their parts, with a reliable service personnel, who have multiple years of experience.

Details of Discount/Benefit Offered

Free training for all of our customers in their own facilities



address: **Jovanke Radakovic 33a**
11 000 Belgrade

contact person: **Georgios Kalaitzakis**
email: **office@mbl.rs**
geogioskalaitzakis@gmail.com

phone: **+381645100000**
website: **www.mbl.rs**
www.minoan.rs

WHOLESALE OF OFFICE AND SCHOOL SUPPLIES

Eurocom International d.o.o.

Since 2003, Eurocom International Ltd is one of the leading companies at the former Yugoslav market, in the field of import of office and school supplies, paper accessories, stationery, promotional gifts and PC equipment.

Our sales program includes brands like: MAPED, PIGNA, OPTIMA, PENTEL, PARKER, WATERMAN, ROTRING, SCHNEIDER, CASIO, PAPERMATE, DYMO, PEAK SPORT.

Details of Discount/Benefit Offered

We offer 15% discount for the following brands: Parker, Casio, Maped, Rotring, Waterman, Sharpie, Schneider, Optima, Pigna, Dymo, Pentel;

PEAK Sport Loyalty card benefits (30% discount for items not on sale + additional 5% discount for items already on sale).

address: **Batajnicki drum 211b**
11080 Belgrade-Zemun
contact person: **Lidija Ljuboja**
email: **lidija.ljuboja@eurocom-bg.rs**

EUROCOM
d.o.o.
i n t e r n a t i o n a l

phone: **+381114155008**
website: **www.eurocom-bg.rs**

WHOLESALE OF PROFESSIONAL HAND TOOLS, MACHINES AND EQUIPMENT

Unior Teos alati d.o.o.

Our main field of activity is sale of professional hand tools, machines and equipment. We are general distributor of well known Slovenian brand UNIOR HAND TOOLS for Serbia.

After 25 years of successful business we are proud on our long-standing experience in sales through tenders for big public companies, to the other companies in industry, energetics, utility companies, military industry, automotive.... and through our dealers network.

The range of product in our offer is very wide: hand tools (Unior, Ega Master), measurement tools & devices (INSIZE, BMI), tool cases&bags (B&W International), power tools & accessories (Bosch, DeWalt, Makita), cutting&grinding tools, air compressors, pneumatic tools, accessories and equipment, water pumps, generators and garden machines (HONDA), ladders (Krause), WD spray.....

We constantly expand our business, improving the offer with quality & reliable solutions in accordance with the needs of our customers and market. Our mission is to stay dedicated to our costumers, constantly improving our services.

Details of Discount/Benefit Offered

We offer 10% discount on our regular prices for whole range of product, except special offer, final sale items and other discounted items.

address: **Suboticka 23**
11050 Belgrade-Zvezdara
contact person: **Ljiljana Svilar**
email: **office@uniorteos.com**



phone: **+381117440330**
website: **www.uniorteos.com**

WHOLESALE OF WHEELS AND CASTORS FOR TROLLEYS

Roda Točkovi d.o.o.

Roda Točkovi doo is a subsidiary in Serbia of the company RODA SA, based in Thessaloniki, Greece.

RODA SA is a Greek manufacturing company, producing the whole range of castors and wheels for institutional and industrial applications. Its production is based at Sindos Industrial Area of Thessaloniki, at one of the most modern plants specialized in the production of castors and wheels.

Roda Točkovi doo was established in Serbia in March of 2019, with the objective of offering our experience and quality about castors and wheels in the Serbian market.

Details of Discount/Benefit Offered

Free shipping all over Serbia for orders over 12.000 rsd + VAT



address: **Zemunska 300, 11 277 Ugrinovci**

contact person: **Georgios Karafergias**
email: **gk@rodatockovi.rs**
info@rodatockovi.rs

phone: **+381114071280**
+381628255783
website: **www.rodatockovi.rs**

WINE SHOP

Vino Bar&Shop

„Vino Bar&Shop“ is a destination for people who enjoy the world’s best wines. Through N Company, our sister company we specialize in import, export and distribution of wine and brandy sourced from regional wineries, eleven of which are Croatian. We are seeking new business partners to help us increase our sales. „From producers to worldwide consumers in just one step“

Details of Discount/Benefit Offered

10% for all wines

Conditions:

“Offers valid from may–november 2021“



address: **Jovana Rajica 5/e, 11000 Belgrade**

contact person: **Svetlana Kuncer**
email: **svetlana.kuncer@izaberivino.com**

phone: **+381612307483**
website: **www.izaberivino.com**